

## INTEGRATION OF SCOR AND FUZZY AHP FOR LOCATION SELECTION OF EDIBLE WHITE COPRA AGRO-INDUSTRY

### INTEGRASI SCOR DAN FUZZY AHP UNTUK PEMILIHAN LOKASI AGROINDUSTRI KOPRA PUTIH KONSUMSI

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#### ABSTRAK

Pemilihan lokasi agroindustri sangat penting dalam pendirian, pertumbuhan, dan relokasi sistem agroindustri untuk segala bentuk pengembangan produk. Salah satu produk kelapa yang permintaan eksponnya tinggi adalah kopra putih yang dapat dimakan. Pengembangan produk ini berpotensi untuk dilakukan di Kabupaten Indragiri Hilir Provinsi Riau Indonesia karena pengembangannya masih kurang sehingga produksi kelapa masih surplus dan harga rendah. Penelitian ini bertujuan untuk memilih lokasi terbaik untuk pengembangan agroindustri kopra putih konsumsi berdasarkan beberapa kriteria. Hasil penelitian menunjukkan bahwa penelitian ini berhasil mengembangkan integrasi baru SCOR dengan Fuzzy AHP berdasarkan pendekatan multikriteria. Pada level satu dan level dua masing-masing memiliki bobot yang sama untuk setiap atribut dan metrik, sedangkan pada level ketiga yang memiliki bobot paling tinggi adalah adaptabilitas peningkatan pengiriman, biaya pengadaan, jumlah hari persediaan bahan baku kelapa, dan jumlah hari penyediaan kopra putih konsumsi. Selanjutnya, level empat yang memiliki bobot tertinggi adalah kualitas kelapa sesuai pesanan, ketersediaan sarana transportasi, dan persentase pesanan yang diterima dengan isi yang benar. Urutan prioritas lokasi dari bobot tertinggi hingga terendah adalah Tembilahan Hulu (0,194), Tempuling (0,152), Batang Tuaka (0,160), Kempas (0,118), Kuala Indragiri (0,100), Tembilahan (0,100), Teluk Belengkong (0,087), Pelangiran (0,080) dan Enok (0,072). Penelitian ini diharapkan dapat meningkatkan pengembangan agroindustri kopra putih konsumsi di wilayah tersebut.

Kata kunci: integrasi, skor, Fuzzy AHP, multi-kriteria, kopra putih konsumsi

#### ABSTRACT

The selection of agro-industry location is essential in establishing, growing, and relocating agro-industrial systems for all forms of product development. In this regard, white copra has displayed a great economic potential due to export demand. To response this challenge, Indragiri Hilir Regency in Riau Province might become the most promising area since the location is lack of agroindustrial activity. Such condition leads to a excessive supply of coconut, which is in turn, causing the low price. This work aimed determine the best location for developing agroindustry for edible white copra based on multiple criteria. According to the findings, this research successfully created a new integration SCOR with Fuzzy AHP based on a multiple-criteria approach. At the first and second level, each option has equal rate of importance for each attribute and metric, while at the third level, corresponding to the highest importance, is the adaptability for increased shipping, procurement cost, days for coconut inventory, days for edible white copra stock. The fourth level, also corresponding to the highest importance, includes standard conformity, transportation facility, and the percentage of orders with the correct content. Based on the analysis, the locations showing the highest to the lowest importance were Tembilahan Hulu (0.194), Tempuling (0.152), Batang Tuaka (0.160), Kempas (0.118), Kuala Indragiri (0.100), Tembilahan (0.100), Teluk Belengkong (0.087), Pelangiran (0.080), and Enok (0.072). This research is expected to increase the development of edible white copra agroindustry in the Regency of Indragiri Hilir.

Keywords: integration, SCOR, FUZZY AHP, multicriteria, edible white copra

#### INTRODUCTION

The selection of agro-industry locations is critical in starting or expanding, and changing the location of agro-industrial systems for all types of product development. One of the goals for selecting

agro-industrial locations is to find the location that best fits the desired conditions as determined by several selection criteria (Rikalovic *et al.*, 2014). It is essential to determine the most proper location conforming to the criteria (Nyimbili and Erden, 2020). Multi-criteria decisions on determination of

the best location is necessary because optimal location would result in a desirable performance when the agro-industry is operating needs to involve several decision factors, which are frequently in conflict with the other counterpart, and the process involves several possible criteria, each of which has benefits and drawbacks (Afolayan *et al.*, 2020; Nyimbili and Erden, 2020; Otay and Jaller, 2020; Genger *et al.*, 2021; Mohd Rosdi *et al.*, 2021; Li *et al.*, 2022). Industrial location decisions typically involve weighing several factors in light of many conflicting objectives. In this case, this work sets the criteria for site selection decisions to ensure that the agro-industry established in that location can be sustainable. Several studies on location selection for both the manufacturing industry, service industry and agro-industry have been carried out, including determining the industrial waste landfill (Hanine *et al.*, 2017), coconut sugar (Wardah *et al.*, 2022), Hospitals (Eldemir and Onden 2016), selection of fire stations (Nyimbili and Erden, 2020), industries (Mytilinou, 2017; Ozdemir and Sahin, 2018; Aly, 2020), cement plant (Mirhadi Fard *et al.*, 2016), solar power plant (Kabir and Sumi, 2014; Al Garni and Awasthi, 2017; Otay and Jaller, 2020; Genger *et al.*, 2021), sanitary landfill site selection (Sk 2020; Ilbahar *et al.*, 2021), methods for choosing a municipal landfill (Ali and Ahmad, 2020), utility tunnels (Genger *et al.*, 2021), construction (Yeoh, 2017), offices (Arar *et al.*, 2019), and distributors (Karaşan, 2019). Some of these studies have not reported the location selection of edible white copra agro-industry.

Edible white copra has become an important commodity because it can be consumed, which is more valuable and superior to other types of copra. Coconut products with a high demand for exports are copra, with a percentage of 25.47% with a volume of 39,165,161 kg and an export value of 43,145,911 dollars. The highest exports of white copra are to India and Bangladesh. The raw material for white copra is a hybrid coconut. One of the world's top producers of coconuts is Indonesia (Kumar and Kunhamu, 2022). The area of coconut plantation in Indonesia reaches 3,323,232 hectares, with a production of 2,886,338 metric tons (Plantations, 2023). The largest coconut-producing district in Indonesia is Indragiri Hilir Regency, Riau Province. However, its agro-industrial development still needs to grow because it has a surplus of 6,588,667,000 kg/year of fresh coconut. The surplus refers to the quantity of coconut remained after used in industrial needs and consumption. Hence, the area is very potential for developing an edible white copra agro-industry. The location selection for agro-industrial development needs a suitable method to produce the correct location. Previous research has conducted site selection using various methods, including environmental quality index (Gaska *et al.*, 2021), preference selection index (Attri and Grover, 2015),

picture fuzzy modelling (Zhang, 2018), GIS-AHP (Wardah *et al.*, 2022), OLAP/GIS-Fuzzy AHP-TOPSIS (Hanine *et al.*, 2017), fuzzy linear programming. However, many parameter uncertainties remain (Ilbahar *et al.*, 2021). Abdullah *et al.*, 2023 and Arar, Karaođlan, *et al.*, 2019 selected locations with fuzzy AHP, which still needs to identify beyond economic, social and safety aspects (Abdullah *et al.*, 2023), while the use of fuzzy AHP and VIKOR (Arar *et al.*, 2019) needs to expand criteria and alternatives.

The MCDM technique also requires criteria that consider ambiguous, inconsistent, and inaccurate manufacturing-based data (Kamranzad and Hadadpour, 2020; Rezaeisabzevar, 2020; Mishra *et al.* 2023); the ANP and TOPSIS methods were applied with other MCDM techniques in solving site selection problems (Nong, 2022). Besides, the TOPSIS fuzzy method has difficulty in determining various decision criteria, and the interdependence between criteria and subcriteria is not considered (Memari *et al.*, 2019; Arunyanart *et al.*, 2021). Finally, the AHP-PROMETHEE method requires model testing (Abdel-Basset *et al.*, 2021). This research is a research development of previous works (Ilbahar *et al.*, 2021), (Abdullah *et al.*, 2023), (Arar *et al.*, 2019), (Memari *et al.*, 2019; Arunyanart *et al.*, 2021).

The development is a parameter or criteria and a subcriteria in selecting a location. Good supply chain performance must drive the selection of sustainable agro-industry locations (Qorri *et al.*, 2018). Farmers are at the beginning of the supply chain, and customers are at the end. The supply chain operations reference (SCOR) approach is the strategy for this improvement (Ntabe *et al.*, 2015; APICS 2017; Dissanayake *et al.*, 2018; van Engelenhoven *et al.*, 2022) with the addition of environmental criteria because the SCOR approach have not covered environmental criteria. With the addition of these parameters, the location for the development of edible white copra agro-industry can be sustainable. A fuzzy method is necessary because of the uncertainty of the expert's subjective opinions (Mishra *et al.*, 2023). Researchers can suppress the ambiguity in human judgment and provide more reliable results using fuzzy theory rather than a Boolean theory (Rezaeisabzevar, 2020). The fuzzy analytic hierarchy process method (Fuzzy AHP) is a possible fuzzy approach. The fuzzy AHP method is a multicriteria decision-making method used to determine complex site selection because evaluating criteria is flexible and can be integrated with other methods or approaches (Ahmed and Kilic, 2019; Mohd Rosdi *et al.*, 2021). It has proven to be an innovative site selection method (Abdullah *et al.*, 2023). The integration of SCOR with Fuzzy AHP is state of the art because literature reviews and field observations show that the SCOR and Fuzzy AHP methods are widely used for performance measurement

(Akkawuttiwanich and Yenradee, 2018; Dissanayake and Cross, 2018; Qorri *et al.*, 2018; Ayyildiz and Taskin Gumus, 2021).

Based on aforementioned details, the primary objective of this research is to develop a new integration method by combining the SCOR approach and the Fuzzy AHP method for location selection for the development of edible white copra agro-industry in Indragiri Hilir Regency, Riau Province, Indonesia.

**RESEACRH AND METHOD**

**Research Framework**

This research aimed to select the location of the edible white copra agro-industry. The steps and methods used are determining criteria with SCOR, level hierarchy, Fuzzy AHP, and calculating normalized weights. The method used is a new approach to integrate SCOR with Fuzzy AHP with several criteria as presented in Figure 1.

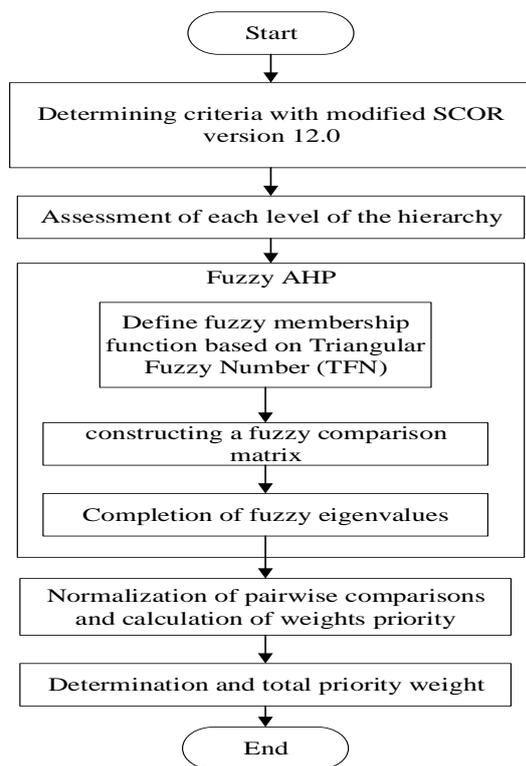


Figure 1. Research Framework

Table 1. Data, types, sources, collection procedures, and analysis.

No	Data	Type	Origin	Data retrieval	Analysis
1	Location of the location selection area	Secondary Primary	Reports and journals Experts	Field survey and Interviews	Analysis
2	Hierarchical design of location selection matrix	Secondary Primary	Reports and journals Experts	Interviews and Questionnaires	Modified SCOR version 12.0 analysis
3	Assessment of each level of the hierarchy	Primary	Experts	Interviews and Questionnaires	
4	Priority weight measurement	Primary	Experts	Interviews and Questionnaires	Fuzzy AHP

**Data Collection**

This study collected qualitative and quantitative data from primary and secondary sources. Respondents were academics, business practitioners, and regional experts in The Indragiri Hilir District. Table 1 summarises the data, types, sources, methods of collection, and analysis.

**Model Development**

**Determining Criteria with Modified SCOR Version 12.0**

This work designed a hierarchical location selection metric for edible white copra agro-industry with mapping performance metrics that modifies the model in SCOR version 12.0. Metric mapping was based on a situational analysis along the edible white copra supply chain network.

**Assessment of Each Level of The Hierarchy**

The preparation of the metric weighting questionnaire directly complied with the hierarchical structure. Assessment of each hierarchical level employed experts who completely understand the location of research and the development of edible white copra agro-industry.

**Fuzzy AHP**

The steps for measuring priority weights are as follows:

1. Establish a fuzzy membership function based on a Triangular Fuzzy Number (TFN)
2. Constructing a fuzzy comparison matrix

The matrix of fuzzy ratings  $\tilde{A}$  ( $\tilde{a}_{ij}$ ) uses pairwise comparisons of fuzzy numbers as in equation 1.

$$\tilde{A} = \begin{bmatrix} 1 & \tilde{a}_{12} & \dots & \tilde{a}_{1n} \\ \vdots & \dots & \dots & \tilde{a}_{2n} \\ \vdots & \dots & \dots & \vdots \\ \tilde{a}_{n1} & \tilde{a}_{n2} & \dots & 1 \end{bmatrix} \dots\dots (1)$$

with  $\tilde{a}_{ij} a = 1$ , if  $i = j$ , and  $\tilde{a}_{ij} a = \tilde{1}, \tilde{3}, \tilde{5}, \tilde{7}, \tilde{9}$  or  $\tilde{1} - 1, \tilde{3} - 1, \tilde{5} - 1, \tilde{7} - 1, \tilde{9} - 1$  if  $i \neq j$

3. A fuzzy eigenvalue solution

Solving the fuzzy eigenvalues is using equation 2.

$$\tilde{A}\tilde{x} = \tilde{\lambda}\tilde{x} \dots\dots\dots (2)$$

$\tilde{A}$  is (n x n), Fuzzy numbers including in a fuzzy matrix  $\tilde{a}_{ij}$   $\tilde{x}$  is (n x 1), Fuzzy numbers contain a fuzzy vector  $\tilde{x}_i$ . Then, depending on the cut value, the upper and lower bounds of the fuzzy number are calculated using the equation below:

$$\tilde{1}_\alpha = [1, 3-2\alpha] \dots\dots\dots (3)$$

$$\tilde{3}_\alpha = [1 + 2\alpha, 5-2\alpha]; \sim 3_\alpha^{-1} = \left[ \frac{1}{5-2\alpha}, \frac{1}{1+2\alpha} \right] \dots\dots\dots (4)$$

$$\tilde{5}_\alpha = [3 + 2\alpha, 7-2\alpha]; \sim 5_\alpha^{-1} = \left[ \frac{1}{7-2\alpha}, \frac{1}{3+2\alpha} \right] \dots\dots\dots (5)$$

$$\tilde{7}_\alpha = [5 + 2\alpha, 9-2\alpha]; \sim 7_\alpha^{-1} = \left[ \frac{1}{9-2\alpha}, \frac{1}{5+2\alpha} \right] \dots\dots\dots (6)$$

$$\tilde{9}_\alpha = [7 + 2\alpha, 11-2\alpha]; \sim 9_\alpha^{-1} = \left[ \frac{1}{11-2\alpha}, \frac{1}{7+2\alpha} \right] \dots\dots\dots (7)$$

The degree to which decision-makers or experts trust their judgment is known as the  $\alpha$ -cut. According to the optimism index, the assessment matrix A's level of satisfaction is estimated. Combining linear convex functions, as shown in equation 8, creates the optimism index.

$$\tilde{\alpha}_{ij}^\omega = \omega \tilde{\alpha}_{iju}^\omega + (1 - \omega) \tilde{\alpha}_{ijl}^\omega; \forall \omega \in [0,1] \dots\dots\dots (8)$$

Equation 9 simplifies the calculation of priority weights.

$$x_i = \frac{\sum_{j=1}^n \left( \frac{a_{ij}}{\sum_{j=1}^n a_{ij}} \right)}{n} \dots\dots\dots (9)$$

The calculation of the eigen vectors involved the calculation of priority weights and normalisation of pairwise comparisons. The outcomes regulate each matrix's Consistency Ratio (CR) and the hierarchy's total calculation. CR for the research, which is  $\leq 0.1$ . According to Saaty (Saaty, 2008), random consistency index (RI) value about matrix size

**Decision and the sum of the priority weights**

The following equation, 10, determines the priority weights for each choice.

$$k = \sum_{i=1}^t x(\text{attribute weights } x \text{ assessment}_{ij}) \dots\dots 10)$$

for i = 1,2, .... t; with = x; attribute t; total number of attributes j; alternative

**RESULTS AND DISCUSSION**

**Location of The Site Selection Area**

The raw material for edible white copra is hybrid coconut. Hybrid coconut is obtained from the largest coconut-producing district in Indonesia, Indragiri Hilir Regency, Riau Province, with an area of 303,556 hectares and a total production of 263,732 tons. According to data from the Directorate General of Plantations, hybrid coconut production in each sub-

district, is shown Table 2 (BPS-Statistics of Indragiri Hilir Regency, 2023). Table 2 states the potential locations for the availability of raw materials based on area and amount of production. The total potential for hybrid coconut raw materials in Indragiri Hilir Regency is 35,398 Ha, with a total production of 50,156 tons. Table 1 shows that the sub-districts that meet the planned capacity of 300 tons with an area of over 214 hectares are the sub-districts of Enok, Kuala Indragiri, Tembilahan, Tembilahan Hulu, Tempuling, Kempas, Batang Tuaka, Pelangiran and Teluk Blengkong. Pulau Burung and Tanah Merah sub-districts were not included in the selection alternatives even though they met the required capacity. These locations already had industries that used coconut as raw material. In addition, the Keritang sub-district still needs to fulfil the hybrid coconut production capacity based on field studies.

Table 2. Indragiri Hilir regency estate crop planted area by subdistrict and type of crops, 2022 (BPS-Statistics of Indragiri Hilir Regency 2023)

No	Subdistrict	Planted Area (Hectar)
1	Keritang	356
2	Kemuning	1
3	Reteh	129
4	Sungai Batang	23
5	Enok	249
6	Tanah Merah	777
7	Kuala Indragiri	995
8	Concong	0
9	Tembilahan	322
10	Tembilahan Hulu	928
11	Tempuling	2,940
12	Kempas	3,246
13	Batang Tuaka	455
14	Gaung Anak Serka	7
15	Gaung	0
16	Mandah	230
17	Kateman	0
18	Pelangiran	6,090
19	Teluk Belengkong	7,975
20	Pulau Burung	10,472

**Determining Criteria With Modified SCOR Version 12.0**

Designing metrics for selecting edible white copra agro-industry locations for Levels 2, 3, 4 and alternative agro-industry locations is done by mapping the metrics contained in the SCOR model version 12.0 and validated by experts. The series of explanations is built on the hierarchy, as seen in Figure 2. The performance metrics successfully defined are perfect order fulfilment, order fulfilment cycle time, supply chain improvement adaptability, total supply chain management costs, and cash-to-cash cycle time. Use perfect order fulfilment to assess the delivery performance of raw material orders.

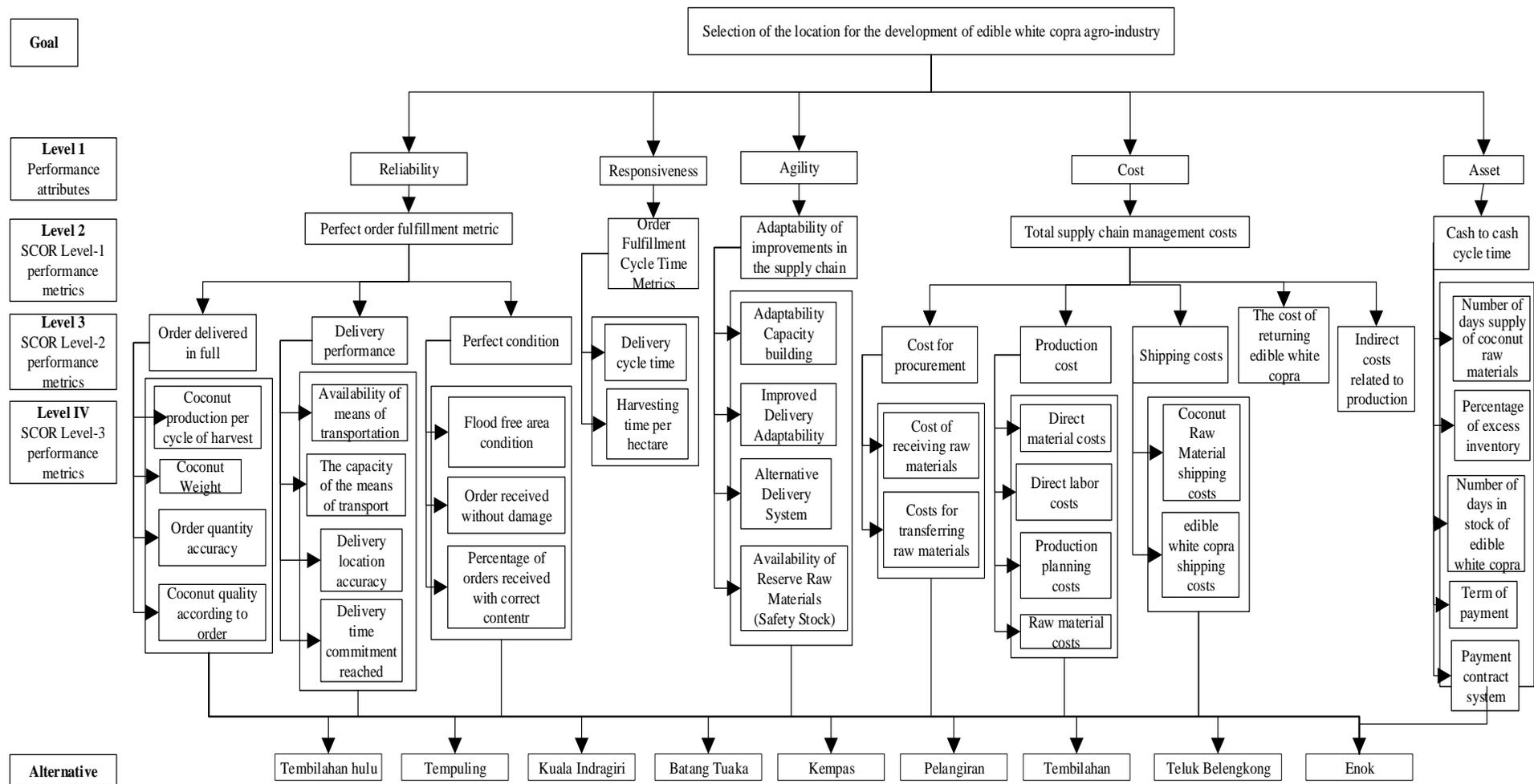


Figure 2. Hierarchical design of location selection matrix

Assessment of delivery performance is to prevent damage to the delivery of raw material orders. The series of explanations is built on the hierarchy, as seen in Figure 2. Reduce, Reuse, Recycles, Refill, Replace, Repair, Replant (7R), which stands for the right product, the right amount, the right circumstances, the right place, the right time, the right customer, and the correct cost, is how Association for Supply Chain Management (APICS) makes this crucial assessment. This 7R precision can result in perfect condition performance achieved. The raw material for edible white copra is a hybrid type of coconut. The raw material for white copra coconuts is not always given hybrid coconuts from farmers because farmers sometimes, in order to meet the target order for raw materials, mix it with small-sized inner coconuts. If raw materials mix, the resulting product differs from what consumers want.

Establishing perfect order fulfilment metrics to assess location selection is essential because unsuitable raw materials will disrupt the supply chain (Schrijvers *et al.*, 2020). The ordering cycle time is essential in assessing the location of the edible copra agro-industry because this metric shows the readiness of the agro-industry to respond to consumer demand by paying attention to the length of the harvesting process per hectare and the delivery time because coconut has a coconut harvesting cycle time of around one to two months and has a time of about one to two weeks for harvesting per hectare by farmers. This assessment becomes very important when the consumers served are on a vertical line and can never predict when to place an order – an assesment for adaptability due to adaptability in the event of a sudden increase in product demand. The assessment starts with the adaptability of increased delivery, alternative delivery systems and the availability of reserve raw materials.

This assessment becomes even more meaningful when it can continuously serve foreign consumer requests. The metrics for total supply chain management costs are procurement, production costs, shipping costs, returning edible white copra, and direct costs related to production. The SCOR model hypothesises an overlap between indicators for the cost of goods sold and supply chain management in performance appraisal analysis. Cost measures for

Efficiency in cost allocation are a top priority for supply chain management since they will affect the cost of production and the price of the items sold. When determining the value of this product in the supply chain network, the cost of manufacturing and the commodities sold will take into account the cost of production that benefits all supply chain network participants. Due to the need for the edible copra agro-industry to be able to produce goods in response to erratic free-market customer demand, the number of days of supply is a crucial measure in evaluating the location selection process. Therefore, the agro-industry needs an economical supply of edible white copra to overcome this. In addition, it is necessary to prepare a payment contract system based on the availability of capital.

**Fuzzy AHP**

**Setting The Fuzzy Membership Function Based on the TFN**

TFN is used in fuzzy AHP to indicate the weight of a nine-point rating scale to reflect the hierarchy of significance. Figure 3 illustrates the membership function of TFN, a distinct number type defined by three real numbers ( $l$ ,  $m$ , and  $u$ ). The parameters  $l$  and  $u$  limit the possible evaluation fields, and  $m$  gives the maximum degree of membership function. The geometric mean method is used in this study and considers a triangular fuzzy membership function to reduce the weight of the fuzzy criteria. Figure 3 shows how TFN generates a triangular fuzzy comparison matrix to convey expert judgement. TFN show which item in each pair in a hierarchy gives more weight than the other. The completion of each undetermined number is present as having a certain level of importance in Table 3

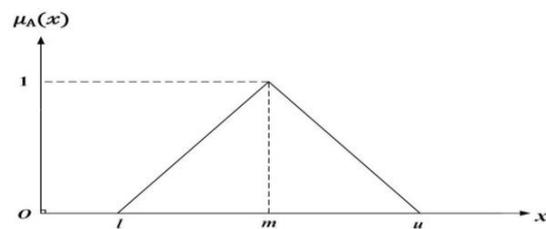


Figure 3. TFN, A = (l, m, u)

Table 3. Fuzzy number, definition and membership function

Importance Level	Fuzzy Numbers	Definition	Function of membership
1	$\tilde{1}$	Both equally important	(1,1,3)
3	$\tilde{3}$	A little more important	(2,3,4)
5	$\tilde{5}$	Obviously more important	(4,5,6)
7	$\tilde{7}$	Very clearly more important	(6,7,8)
9	$\tilde{9}$	Absolutely more important	(8,9,10)

**Constructing A Matrix of Fuzzy Comparison**

This stage begins with transforming an ordinary matrix into a TFN matrix form. This transformation was performed by inserting the guidelines from Table 2 into Equation 1. After the TFN matrices develop for all pairwise comparison matrices, the pairwise comparisons responded to by the three experts as primary data to be processed. Thus, a response is obtained from the geometric mean (xg), which combines expert opinions according to the root of the number of respondents (n) and multiplication ( $\pi$ ) of expert judgment (Xi) so that equation 12. As mentioned, four sets of matrices will develop from the geometric mean of expert responses with the dimensions of each matrix—fuzzy pairwise comparisons using Equation 1.

**Solution For Fuzzy Eigenvalues**

Once the TFN matrices have formed for all pairwise comparison matrices, it is crucial to find the fuzzy eigenvalues. To start, depending on the fuzzy comparison matrix, equations 3 to 7 were applied to find the upper and lower bounds of the fuzzy numbers based on the -cut. At the time of the evaluation, the average confidence level was 0.5. Equation 8 converts the value of the -cut fuzzy comparison matrix into a crisp value with an optimism index of  $\alpha = 0.5$ , indicating that the provided judgment is neither excessively optimistic nor underly pessimistic.

**Decision and The Total Sum of Priority Weights**

Normalising the value of xi to represent the level of importance of these components will obtain the weight value of each level to the total weight. They assess the relative significance of each level using ratio CR and offer substitutes. According to the calculations, CR is less than 0.1. Because dependability, responsiveness, agility, cost, and asset management efficiency (assets) are equally crucial for choosing edible white copra agro-industry locations, Table 4 and Table 5 shows that all level 1 and level 2 performance criteria traits have the same weight.

Predictability focuses on process results, and reliability emphasises the need for timely delivery, correct quantity, and high quality. The supply chain's responsiveness refers to how quickly it delivers goods to clients. Agility, which includes adaptability and the overall value of risk, is the capacity to respond to external pressures and market changes to establish or preserve a competitive advantage. The cost of managing supply chain activities comprises labour, material, management, and transportation, with the cost of goods sold as a standard indicator. Asset management methods in the supply chain, such as inventory reduction and insourcing, as opposed to outsourcing with metrics, such as day-to-day inventory supply and capacity utilisation, are examples of asset management strategies.

Table 4. Weight Level 1 Attribute Performance Criteria

Hierarchical Metrics	Weight
Reliability	0.200
Responsiveness	0.200
Agility	0.200
Cost	0.200
Asset	0.200

Table 5. Weights at level 2 of the performance metric

Hierarchical Metrics	Weight
Perfect order fulfilment metric	0.200
Order Fulfillment Cycle Time Metrics	0.200
Adaptability of improvements in the supply chain	0.200
Total supply chain management costs	0.200
Cash to cash cycle time	0.200

The metric weights at the third level are presented in Table 6. The Table indicates that the metrics of flawless order fulfilment and order fulfilment cycle time have the same weight because all subcriteria are equally important. Contrarily, the weights of flexibility, the overall cost of supply chain management, and cash-to-cash cycle time are different in supply chain optimisation. The adaptability of Improvement in Delivery has the highest to lowest weighting order. Therefore, supply chain improvement adaptability is not equally weighted. Improvement of delivery adaptability has the highest weight because reliability is needed in shipping according to consumer desires (Junior and Carpinetti, 2020).

Furthermore, Table 6 also presents the normalised weight values for the total cost of supply chain management. Among the sub-levels, costs for procurement rank top priority over shipping and production costs because they are one of the most dominant determinants in determining profits as a product producer (Sana, 2022). Finally, Table 6 presents level 3 that the cash-to-cash cycle time with the highest weight is the number of days of raw material supply and the number of days of edible white copra stock because edible white copra stock requires a drying process from day to day (Sagayaraj *et al.*, 2021). In addition, the raw material for edible copra is in the form of coconut, which is easily damaged (susceptible to decay); availability depends on harvest, growth and season, final shape and size variations, and voluminous (Wardah *et al.*, 2020)

Table 7 presents the weights at each level 4. At each level with the highest weight is the quality of coconut according to the order with a weight of 0.568, the percentage of orders received with the correct content with a weight of 0.624, Costs for transferring raw materials 0.739, and raw material costs 0.499, Availability of transportation facilities with a weight of 0.526.

Table 6. Weights at level 3 of the performance metric

<b>Level 3: Perfect order fulfilment metric</b>	<b>Weight</b>
Order delivered in full	0.333
Delivery performance	0.333
Perfect condition	0.333
<b>Level 3: Order Fulfillment Cycle Time Metrics</b>	
Delivery cycle time	0.500
Harvesting time per hectare	0.500
<b>Level 3 Adaptability of improvements in the supply chain</b>	
Adaptability Capacity building	0.303
Improved Delivery Adaptability	0.436
Alternative Delivery System	0.155
Availability of Reserve Raw Materials (Safety Stock)	0.106
<b>Level-3: Total supply chain management costs</b>	
Cost for procurement	0.384
Production cost	0.180
Shipping costs	0.256
The cost of returning edible white copra	0.091
Indirect costs related to production	0.091
<b>Level-3: Cash to cash cycle time</b>	
Days' supply of raw coconut materials	0.315
Percentage of excess inventory	0.183
Number of days in stock of edible white copra	0.315
Term of payment	0.094
Payment contract system	0.094

Table 7. Weights at Level 4 Performance metrics

<b>Level 4: Orders metrics delivered in full</b>	<b>Weight</b>
Coconut production per cycle of harvest	0.175
Coconut Weight	0.081
Order quantity accuracy	0.175
Coconut quality according to order	0.568
<b>Level 4: Delivery performance metrics</b>	
Availability of means of transportation	0.526
The capacity of the means of transport	0.276
Delivery location accuracy	0.130
Delivery time commitment reached	0.068
<b>Level 4: Perfect state metric</b>	
Flood-free area condition	0.110
Order received without damage	0.266
Percentage of orders received with the correct content	0.624
<b>Level 4: Cost Metrics for Procurement</b>	
Cost of receiving raw materials	0.261
Costs for transferring raw materials	0.739
<b>Level 4: Cost of production metrics</b>	
Direct material costs	0.286
Direct labour costs	0.135
Production planning costs	0.080
Raw material costs	0.499
<b>Level 4: Shipping cost metrics</b>	
Coconut Raw Material shipping costs	0.500
Edible white copra shipping costs	0.500

The quality of raw materials holds the highest weight because the availability of high quality coconut for edible copra is critical. The toxic sulfur is often used, and this is prohibited due to its harmful health effects such as respiratory and skin problems (Lakshmanan *et al.* 2020; Ng *et al.* 2021; Sagayaraj *et al.* 2021). No defect in coconut is also important. It takes several days to transport the coconut harvested to agro-industrial locations, usually using water transportation. The percentage of orders received with the correct content has the highest weight because, as previously explained, coconut raw materials from plantation locations to agro-industry take time to cause shrinkage. The availability of transportation facilities has the highest weight compared to the capacity of transportation facilities, the accuracy of delivery locations, and delivery time commitments achieved. In addition, the availability of transportation facilities to transport raw materials to edible copra agro-industry locations and products produced to consumers in export destination countries, so this criterion is more critical than followed by the other criteria. Raw material costs are affected by transportation costs, raw material quality, and raw material transportation costs which significantly affect profits (Kaur *et al.*, 2018).

The first order of priority for developing edible copra agro-industry is based on Table 8 Tembilahan Hulu because it has the highest weight. The highest weight is the order delivered in full, including coconut weight, coconut quality according to order, production costs including raw material costs, direct labour costs, direct material costs, costs for procurement including costs for transferring products and product receiving costs, increased adaptability in the chain supply including capacity building, order fulfilment cycle time including length of harvesting process per hectare, cost of returning edible white copra, indirect costs related to production, the number of days of raw coconut inventory, the percentage of excess inventory, the days' supply of edible white copra, the payment term, and the payment contract system.

**MANAGERIAL IMPLICATIONS**

The edible white copra agro-industry location was determined by using a new approach of SCOR and fuzzy AHP, which was based on a multi-criteria approach. The results of this study resolves the critical site selection challenges for the growth of the edible white copra agro-industry. The problems include the problem of excessive supply of coconut in Indragiri Hilir Regency, Riau Province, Indonesia and the opportunity for the high demand for exports, which provides significant input for the Indragiri Hilir Regency government to

act decisively to develop an edible white copra agro-industry.

Table 8. Weights at the level of alternative locations for edible white copra agro-industry

Performance Metrics	Weight	Priority Order
Tembilahan hulu	0.187	1
Batang Tuaka	0.153	2
Tempuling	0.145	3
Kempas	0.111	4
Kuala Indragiri	0.093	5
Tembilahan	0.093	6
Teluk Belengkong	0.080	7
Pelangiran	0.073	8
Enok	0.065	9

The creation of edible white copra has a remarkable economic impact that enables it to overcome significant issues like an excess of coconut raw materials with a low price impact while ensuring market stability. The final objective is to enhance farmers' welfare. Due to the complicated multi-criteria, location selection for the edible white copra agro-industry is challenging. As a result, a new integration of SCOR and Fuzzy AHP is created in a transparent and systematic hierarchical structure, producing a focused and recognisable output. Agro-industry can apply this approach to identify potential locations for developing edible white copra agro-industry to enhance its agro-industrial development. In addition, selecting the location for the edible white copra agro-industry can provide input for the government, especially Indragiri Hilir Regency, the largest coconut-producing district in Indonesia, regarding industrial areas based on coconut products.

**CONCLUSION AND RECOMMENDATIONS**

**Conclusion**

The results showed that this present study successfully developed a new approach by integrating SCOR and Fuzzy AHP, in selecting edible white copra agro-industry location. The locus of the research was Indragiri Hilir Regency, Riau Province, Indonesia, and critical subcriteria and criteria for each area were obtained based on each level's SCOR performance attributes and metrics. At level one and level two, each has the same weight for each attribute and metric, while at the third level, which has the highest weight, is adaptability of increased shipping, costs for procurement, number of days of coconut raw material inventory, and days for supply of edible white copra. Furthermore, level fourth which has the highest weight, is the quality of the coconut according to the order, the availability of transportation facilities, and the percentage of

orders received with the correct content. Finally, in the priority order, the potential areas for the development of edible white copra agro-industry are Tembilahan Hulu and continued in the following order are Batang Tuaka, Tempuling, Kempas, Kuala Indragiri, Tembilahan, Teluk Belengkong, Pelangiran and Enok.

### Recommendations

In the future, this research needs to integrate spatial methods, thus it can be seen visually on the map of the location area based on the priority order of the location of the edible white copra agro-industry development.

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